Name:

Personality Reading Guide (Chapter 12 in textbook/Chapter 10 in Barron’s)

1. What is the difference between the unconscious, preconscious, and conscious? Provide an example for each.

2. Please define and give an example of 5 of Freud’s defense mechanisms:

3. What is the collective unconscious? Who proposed this theory?

4. Please list and describe the Big Five personality traits.

5. What is reciprocal determinism? Who proposed this theory?

6. Please list from bottom to top, Maslow’s hierarchy of needs(see pg 156, Motivation and Emotion)

7. Next to each type of personality theory, define how each views personality, and list criticisms

PSYCHOANALYTIC:

PSYCHODYNAMIC:

TRAIT:

BIOLOGICAL:

BEHAVIORIST:

SOCIAL-COGNITIVE:

HUMANISTIC: